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AGENDA

Introduction

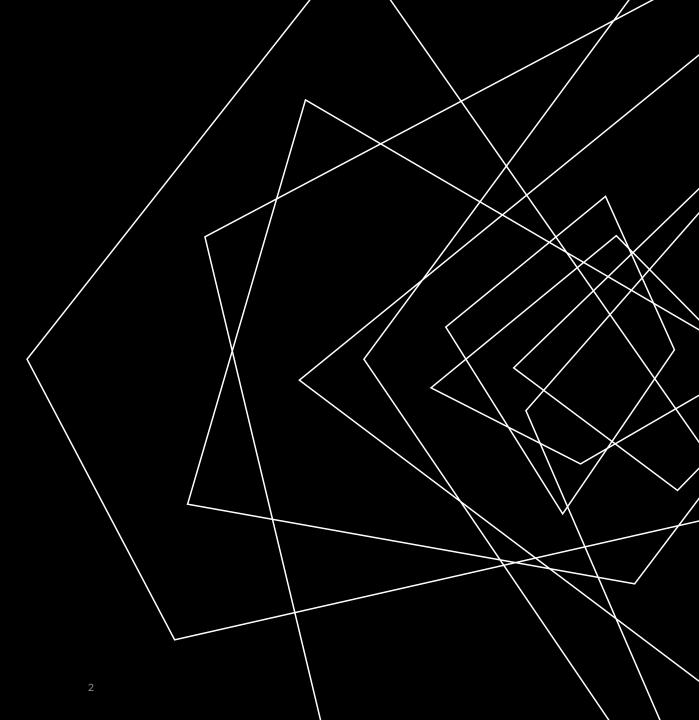
Primary goals

Areas of growth

CORE TAX ADMIN SYSTEM (CTAS)

✤ Timeline

Summary



INTRODUCTION

Hi!

I'm Rea Yohannes and I'm a Director in Deloitte Consulting Organization Transformation Consultancy. I'm also involved as Project Management and Quality Assurance (PMQA) in DGT's Core Tax Admin System (CTAS) implementation.

It's a once-in-a-lifetime opportunity and I'm honored to be part of the Indonesian Tax Office journey to embark digitalization to increase tax revenue and continue contribute to sustainable public services and nation building.



PRIMARY GOALS

BACKGROUND

- Indonesia collects both total revenues and tax revenues below most of its regional peers and other big emerging economies. These challenges are caused by the large informal sector and low level of taxpayer compliance, as well as tax administration.
- The existing core tax system, which is primarily in-house developed, is no longer responsive enough for the staff to make quick strategic and operational decisions due to lack of confidence about the integrity and timeliness of the tax databases and current core tax system has a major impact on DGT's ability to deliver streamlined business process.

OBJECTIVE

- Increase Tax Revenues by:
 - Increasing Taxpayer's compliance
 - Identifying non-compliant Taxpayers
 - Having a unified view of the Taxpayers throughout DGT
 - Reduce administrative cost by:
 - Minimising paperwork
 - Increasing the availability of Taxpayer's information
 - Designing efficient work procedures
- Monitoring and reallocating workload within the DGT
- Provide Taxpayers the best possible service to enable them to comply with their tax obligations, in the most user friendly and efficient way.

PROJECT OVERVIEW

- 1. Presidential Regulation of the Republic if Indonesia No.40 2018, on modernization of the Tax Administration System: DGT initiated implementation of new core tax system named Modernization of Core Tax Administration System (CTAS) project, embarked the project using Commercial Off-the-Shelf (COTS) solutions due to the aging and incompatibility of the current legacy system to support the growing need of tax administration. Such as:
 - DGTax system is not holistic, i.e., SI-DJP custom developed software only covers the Registration, Return Tax Processing, and Payment processes.
 - Manually processed making it challenging to close the gap between user registration and subsequent collections.
 - Standalone dashboards are not integrated and are split by system leading to high Tax Receivables which may be mismatched to the collection.
- 2. CTAS project is a complex, multilayer, international scale, and multivendor undertaking that **requires extensive business process re-engineering**. The project is planned to be implemented within seven years.
- 3. This implementation requires dedicated human resources to manage and monitor day-to-day project management, vendor and contract management, and quality assurance (PMQA). A Professional consultant in the form of Owner's Agent in the PMQA (OA-PMQA) is expected to assist DGT in implementing good project management based on international leading practice, managing project contract and vendor engagement, and ensuring the new CTAS will satisfy the DGT's Requirements.
- 4. It is increasingly common to hire individual or a firm to act as an owner representative in a complex IT project, to manage vendor performance, project progress, and to support with resolution of any disputes and issues.

MAIN ELEMENTS

There are 12 main elements of this project alongside 6 types of tax administered by DGT

Building a Project Management Team		System Interfacing Services
Development of New COTS Core Tax System		Deployment Support
Provisioning of Development Platform	System Integrator of the	Training and knowledge transfer
Provisioning of Software License	Core Tax Administration	Post implementation support
Provisioning of COTS CTAS source code	System	Functional COTS Release Support
Provisioning of Specification/ Configuration Hardware		Data Migration

Personal	Corporate	Withholding	Value Added	Sales Tax on	Land and
Income Tax	Income Tax	Taxes	Tax	Luxury Goods	Building Tax

TAX TYPES

Six (6) of Indonesia's tax types are administered by DGT and in scope of CTAS Project

Personal Income Tax	Progressive with 4 rates: 5%, 15%, 25%, 30%		
Corporate Income Tax	General rate is 25%, small/medium business eligible for 0.5% final tax or gross income, extensive tax incentives		
Withholding Taxes	Income tax collection mainly through withholding tax system. Remuneration payers responsible for withholding/collecting tax from salaries and other compensation.		
Value Added Tax	General tariff is 10% unless exempted		
Sales Tax on Luxury Goods	Applied to deliveries or imports of certain manufactures goods on top of VAT.		
Land and Building Tax	DGT administers land and building tax for plantation, forestry, and mining sectors.		

PROJECT REQUIREMENTS*

PMQA will ensure the CTAS delivered by the SI vendor meets DGT's functional and non-functional requirements

REQUIREMENTS

Functional Requirements (FR)

Business Processes covered

- 1. Registration
- 2. Tax Return Processing
- 3. Payments
- 4. Taxpayer Services
- 5. Extensification
- 6. Third-Party Data Processing
- 7. Exchanges of Information
- 8. Taxpayer Account Management
- 9. Compliance Risk Management
- 10. Tax Supervisoryz

11. Audits

- 12. Valuation
- 13. Non-Objections
- 14. Objections and Appeal
- 15. Collection
- 16. Criminal Investigation
- 17. Operational Intelligence
- 18. Document Management System
- 19. Data Quality Management
- 20. Business Intelligence*
- 21. Knowledge Management**

*Requirements partially covered by COTS ** Requirements out of scope COTS

Non-functional Requirements (NFR)

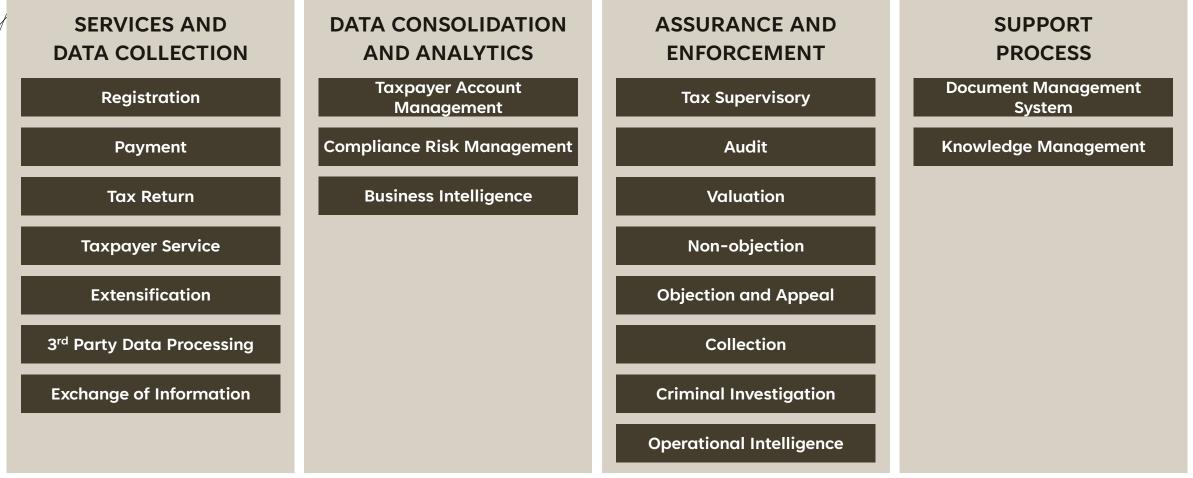
Requirements covered

- Performance Requirements (PR)
- Response Times
- Throughput Requirements
- Capacity
- Requirements System Interface (SI)
- Hardware
- Software
- Database Elements Languages, Dates, and Numbers Accessibility and Usability

- Recovery and Continuity (RC)
 - System Backups
 - DC/DRC
 - Security Parameters (SP)
 - Mitigating Unauthorized Access
 - Service Exploitation
 - Leakage of Confidential
 - Information
 - Audit

BUSINESS PROCESSES*

The 21 business processes are divided into 4 broad areas



* Source: Publication materials

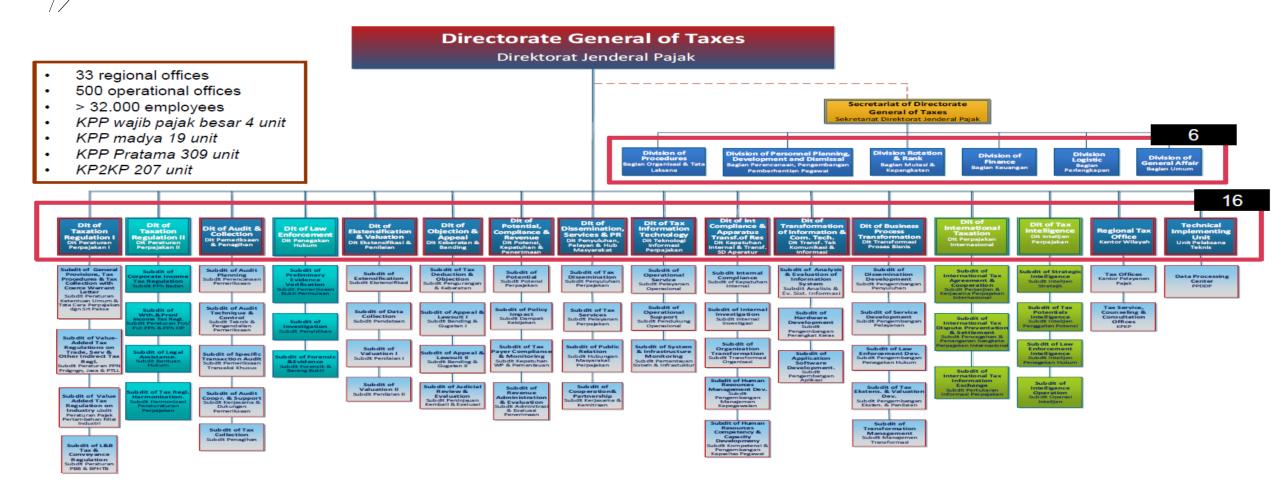
PROJECT BASELINES

Project cause, goals, challenges, solutions and objectives of the PMQA for CTAS project.

Cause	Goal	Challenges	Solution		Objectives
		Complex		PROJECT MANAGEMENT	 Managing and monitoring: Project initiation; Planning; and The implementation of integrated CTAS and the re- engineering of other related business processes.
Presidential Regulation No. 40/2018 on the Modernisation of the Core Tax	DGT is to implement Modernisation of the Core Tax Administration System (CTAS)	Multi-years	Owner's Agent Project Management Quality Assurance (OA-PMQA)	VENDOR AND CONTRACT MANAGEMENT	Assisting DGT in providing advice in DGT's the best interests, on the following matters: • Contract control; • Legal support; • Cost tracking; and • Performance measurements to ensure contract fulfillment.
Administration System (CTAS)	Administration	International scale	CORE TAX ADIVIN SYST	QUALITY ASSURANCE	 Liaising with all of the Development Teams and User Groups to ensure that the CTAS delivered functions properly, in accordance with DGT's functional and non- functional requirements; Ensuring the deliverables of System Integrator (SI) vendor align with the intended tax administration business processes; Ensuring that the system meets DGT's requirements in terms of quality, performance, and security.

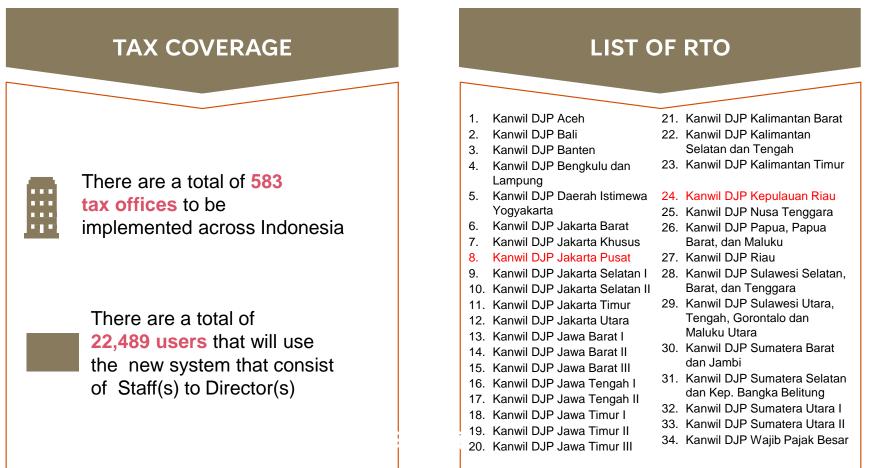
PROJECT STAKEHOLDERS

There are many DGT stakeholders involved in the CTAS project



PROJECT COVERAGE

CTAS Project being done from 2021 up to 2023



TRANSACTION SCALE

The new Core Tax system will handle 40M+ Taxpayers and tax return documents

2022	TOTAL TAX REVENUE*			1,448.2 trillion (IDR)		* Source: DGT (updated as of Nov 2022)
		** Source: DGT database (updates As of Feb 2020)				
	INDIVIDUAL	CORPORATE	TREAS	URY	TOTAL	
2018	38,806,595	3,129,395	467,9	966	42,403,956	
2017	35,644,770	2,910,428	457,5	530	39,012,728	
2016	33,108,373	2,711,968	437,6	666	36,258,007	
2015	30,284,998	2,472,682	412,2	206	33,169,886	
2014	27,571,471	2,322,686	563,3	314	30,457,471	
AVG. GROWTH	8.92%	7.74%	-3.4	6%	8.63%	

PROJECT TIMELINE

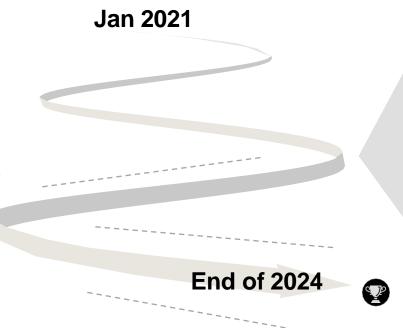
High level timeline of SI implementation

Preparation & Design

- 1. Building a Project Management Team
- 2. Provisioning of Development Platform
- 3. Provisioning of Software License
- 4. Provisioning of Specification Requirements and Installation/ Configuration of Hardware

Build & Initial Rollout

- 5. Development of New COTS Core Tax System (CTAS)
- 6. System Interfacing Services
- 7. Deployment Support
- 8. Provisioning of COTS CTAS source code



Post Go-Live & Rollout Support

10. Post Implementation Support

A. Service Desk
B.Incident and Problem
Management
C. Change Management
D. Release Management
E. Configuration Management

11. Functional COTS Release

Support (optional)

Training and knowledge transfer Data migration

* The system must be fully implemented successfully within at least all offices within **2 regions**

* Source: Publication Materials

MODERNISATION DRIVER FOR TAXATION AUTHORITY

System transformation are usually driven by various factors which should be integrated into comprehensive platform.

TAXATION AUTHORITY CHALLENGES

Inability to meet the ever-evolving **technology**, **business and policy needs**

Dependency on Vendors with contracts and working arrangements that do not meet current standards or requirements

High dependency on individuals, obsolete technology, scarcity of skillsets with a growing share of the portfolio approaching the end of functional life

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Lack of meaningful insights or control over critical systems, including potential risks (e.g. revenue leakage, procedural fairness, data and cyber protection)



Increased costs and risks of system maintenance and task-bound execution hamper development



Involvement of **lengthy process** for embracing the need for change and **aligning views across business and technology stakeholders**.

TAXATION AUTHORITY ASPIRATION

Modernisation and reform trends, including a revenue administration that is more proactive, driven by data, technology and taxpayer-oriented

Opportunities for more **comprehensive data capture** and event-based processing

Reduce administrative burden and improve compliance through **integration with other processes** in the wider digital ecosystem



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Contemporary **digital services** and crossgovernment **process collaboration**

Alternative form of **public value creation**, such as transparency in the use of tax money, reduced compliance costs and reduced carbon emissions.

Evidence-based management of the overall revenue system

* Source: Publication Materials

INT/ÉRNATIONAL EXPERIENCES IN TRANSFORMATION

Reference from other authority could serve as insights and inspiration, however, every journey and goal is unique



- New tax authority was established in 2005 by merging the authority of *direct tax* and *indirect tax*
- Optimalisation of office network, structure, and process from the previous organisation which took a while
- Contract of older supplier was rather expensive and not aligned with the latest business
- Through adequate planning, a significant transformation programme had been conducted since 2012 to take over the control through various strategy.
- Programme along with **business transformation based on domain** which were partly driven by digital agenda of all governments.



- *Platform* for change: internal platform that was unstable, unsupported and couldn't fulfil business requirement and policy
- Business transformation guided by future state blueprints and principles focusing on user-centric, business value and flexibility
- Strong focus on change management, stakeholder engagement, and external legitimacy
- Transformation is accompanied by **policy reforms** to improve relevance and enable effective digital administration
- The next step involves **organisational redesign**, assigning employees into capability-based roles, based on transferable skills such as customer service, digital literacy and data and analytics.



- Platform for change: The increasing maintenance costs for legacy system and inability to meet business needs
- Modernisation programme started in 2014 for IT modernisation (in-house):
 - Encapsulation and decoupling of existing system to increase flexibility and align with future architecture
 - Introduced robust technology portfolio management based on shared IT and business vision
- Modernisation focused on reducing **technical debt** with little emphasis on business value

MAIN OBJECTIVE

- The understanding of organisation's strategy, business vision and drivers (the "platform" for change) is a critical aspect for successful transformation.
- Effective modernisation programme require considerable preparation time
- Consideration for changes in technology, organisational structure, business processes, strategies and taxpayer policies where relational interaction need to be considered together

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* Source: Publication Materials

KEY THEMES IN TAX ADMINISTRATION DEVELOPMENT

Journey towards future tax administration best-practice beyond the TADAT phase

SHORT-TERM OBJECTIVE

Mature and high performing tax administration against all TADAT performance outcome areas



FOCUS ON BEST-PRACTICE TAX ADMINISTRATION

- Self-reporting and Self-assessment through electronic filing
- Increasing level of **electronic-based** taxpayer service
- Heavy reliance on **voluntary compliance**
- Automated risk assessment
- Effective tax dispute resolution
- Effective registration management for taxpayers
- Transparent and accountable revenue management



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SHORT-TERM OBJECTIVE

Mature and high performing tax administration against all TADAT performance outcome areas

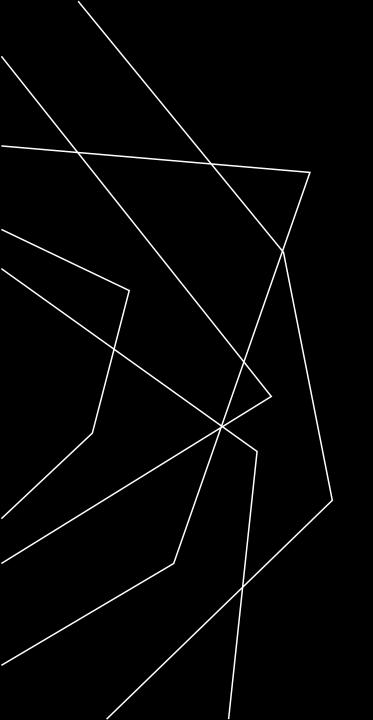
NEW MINDSET TO THRIVE IN THE DIGITAL ECONOMY

- Comprehensive digitization of workflows, communication channels and infrastructure (e.g. OECD Digital Transformation Maturity Model)
- Accessing value through the analysis and use of robust taxpayer data
- Innovative workforce development to drive new skills and utilise machine-assisted labour
- Improving customer experience, moving from compliance burden to "tax just happens"
- Understanding, monitoring and developing policies to implement new tax business models effectively (e.g. ecommerce and gig economy)
- **Collaboration** with the broader local and global tax ecosystem to prevent erosion of tax base
- Maintaining balance in **embracing innovation** while respecting legacy processes and boundaries

Source: Deloitte Materials

TAX ADMINISTRATION IN INDONESIA NEEDS TO MODERNIZE

Customers are getting used to a new level of Customer Experience that, at the same time, corresponds to COVID-19 conditions: frictionless access and use, best-in-class technology, constant iterations, thereby challenging Tax Administration to catch up. The stakes are high. Indonesia's tax-to-GDP ratio at 12.9% in June 2022 is the lowest in the region. CTAS needs to provide Indonesia Tax Office with the ability to analyze and decide on real-time reporting of data, integrated taxpayer data, to continually increase its tax revenue for the purpose of sustainable public services and nation building.



THANK YOU!

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